Cost of Managing National Parks



Presenter: Catherine Pinder Director of Finance and Operations, Bahamas National Trust



Overview

- Issues faced by our Nation and the role of the Bahamas National Trust
- Resource protection cost and challenges
- BNT sustainable funding mechanisms
- The funding gap



Issues faced by our nation and the role of the Bahamas National Trust

- Competition for government funds high crime, high unemployment, high health care costs, educational concerns
- The Exuma Land and Sea Park formed in 1958
- The Bahamas National Trust formed in 1959
 - Bahamas National Trust ACT
 - Charged with creating and managing the national parks
 - Advisor to the government



THE GAP

Our cost verification report commissioned by the IDB in September 2016 and updated by The BNT in March 2018, shows funding needs for optimal performance as follows:

Description	Staffing Needs	Annual Operating Costs	Investment Needs
Existing parks	211	\$10,526,820	27,662,899
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New and park expansions	18	1,370,672	3,711,200
Total at optimal performance			
	229	11,897,492	31,374,099
Historical operating budgets			
	60	\$4,300,000	
OPERATIONAL GAP	169	\$7,597,492	

BENEFITS OF AN OPTIMAL NATIONAL PARK SYSTEM:

Science	increase in staff and larger travel budget	increased ecological assessments to identify and advocate for the designation of areas that should be protected; increased evaluations to determine the effectiveness of our programs and expanded habitat restoration program	Resource protection	
Parks	increase in staff, equipment, visitor centers, trails, vehicles, boats	increased enforcement, habitat restoration and invasive removals, improved park maintenance; visitor centers, restrooms, trails and signage for growth in awareness	Resource protection by BN1	
Education	increase in staff, supplies and travel budget	a Discovery Club in every school, an adult group in every church	Awareness resulting in resource protection by volunteers and general public	AGRICULI URE INDUSTRIES
Development	larger budget	increased awareness and more in kind and financial contributions from donors	sustainable financing	
Marketing and communications	larger budget	increased awareness and more in kind and financial contributions from donors	sustainable financing; and awareness resulting in resource protection by volunteers and general public	
Finance	larger training budget	increased revenues from visitor fees and other sustainable financing mechanisms; and the development of a comprehensive training program including grant writing, enforcement, mooring maintenance, fundraising and leadership training.	sustainable financing, increase	

INCREASE IN BIODIVERSITY STRONGER ECOSYSTEM PROTECTION OF TOURISM, FISHERIES &





Healthy Tourism Industry (white sandy beaches and crystal clear waters preserved, an abundance of wildlife for game fishing and hunting) **Healthy Fisheries Industry** (abundance of marine life which means increased exports and jobs) Biologically Healthy Healthy diverse environment ecosystem ecosystem **Healthy Agricultural Industry** (which supports biodiversity and feeds the hungry) Health and Wellness of **Bahamians** (increased employment, entrepreneurial opportunities, fresh local produce and seafood, which means less stress, more relaxation and lower healthcare costs)

Table 1a: Summary of BNT's Estimated Staffing, Annual Operations and Investment Needs for an Effectively Managed National Park System – Existing Parks

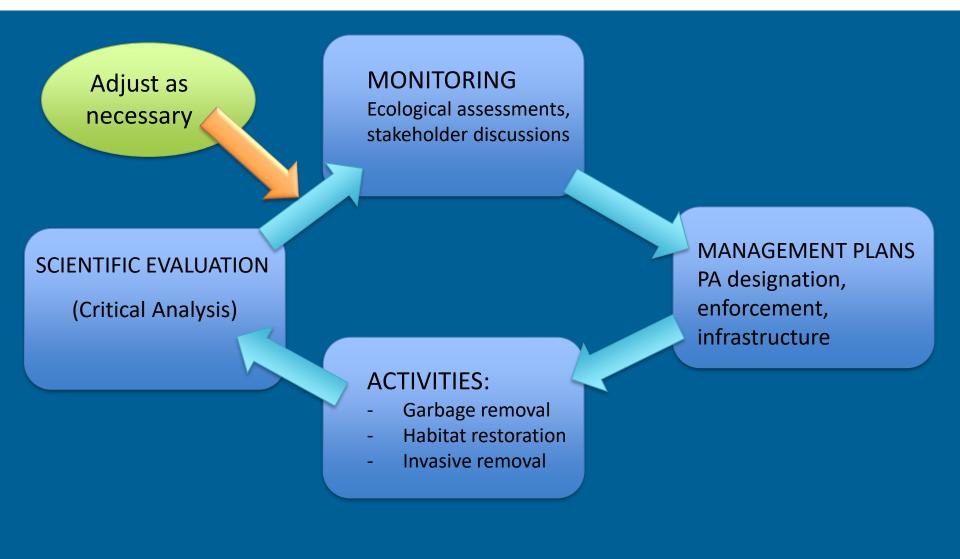
	Effectively Managed National Park System					
	Staffing Needs	Annual Operations Costs	Investme	Investment Needs		
Abaco Island	11.00	Costs Shared amo	ong Island's Parks			
Abaco National Park	4.00	\$ 349,8	885 \$	2,013,051		
Black Sound Cay National Reserve	0.10	\$ 54,9	912 \$	59,054		
Fowl Cays National Park	0.40	\$ 70,6	65 \$	16,170		
Pelican Cays Land and Sea Park	0.40	\$ 107,6	509 \$	82,195		
Tilloo Cay Reserve	0.10	\$ 23,4	\$	63,927		
Walker's Cay National Park	2.00	\$ 153,2	264 \$	102,852		
Andros Island	18.00	Costs Shared amo	ong Island's Parks			
Andros North Marine Park	1.00	\$ 126,0	913 \$	493,800		
Andros South Marine Park	1.00	\$ 123,4	\$	447,800		
Andros West Side National Park	5.00	\$ 869,8		2,537,800		
Blue Holes National Park	4.00	\$ 369,3		1,399,350		
Crab Replenishment Reserve	0.00	. ,	924 \$	71,300		
Conception Island National Park	2.00	\$ 117,9		235,000		
Crooked Island	2.00		osts Shared among Island's Parks			
Hope Great House	0.00	\$ 22,8		115,750		
Marine Farm	0.00	\$ 22,8		140,750		
Leon Levy Native Plant Preserve	10.00	\$ 289,5		-		
Exuma Island	4.00		Costs Shared among Island's Parks			
Exuma Cays Land and Sea Park	7.00	\$ 682,5		4,208,500		
Moriah Harbour Cay National Park	4.00	\$ 232,6	·	421,000		
Grand Bahama	16.00	Costs Shared amo	-			
Lucayan National Park	5.00	\$ 371,1		1,686,054		
Peterson Cay National Park	1.00	\$ 147,7		219,856		
Rand Nature Centre	7.00	\$ 495,4		1,310,389		
Inagua Island	5.00	Costs Shared among Island's Parks				
Inagua National Park	0.00	\$ 217,7		1,060,668		
Union Creek Reserve	0.00	. ,	512 \$	352,390		
Little Inagua National Park	0.00	\$ 27,1	.00 \$	83,542		

	Effectively Managed National Park System				
	Staffing Needs			stment Needs	
New Providence	17.00	Costs Share	d among	Island	d's Parks
Bonefish Pond National Park	4.00	\$	305,729	\$	1,240,003
Harrold and Wilson Ponds National Park	6.00	\$	437,173	\$	1,664,460
Primeval Forest National Park	3.00	\$	199,242	\$	169,836
The Retreat	12.00	\$	543,414	\$	1,196,400
San Salvador	8.00	Costs Share	d among	Island	d's Parks
Graham's Harbour Iguana and Seabird NP	0.00	\$	115,985	\$	362,300
Greens Bay National Park	0.00	\$	41,702	\$	39,300
Pigeon Creek & Snow Bay National Park	0.00	\$	139,490	\$	241,800
Southern Great Lake National Park	0.00	\$	33,703	\$	125,800
West Coast Marine Park	0.00	\$	160,265	\$	248,800
Centralized Programmes and Support					
Parks Department	7.00	\$	295,000		75,000
Science Programme	11.00	\$	372,000	\$	103,000
Education Programme	8.00	\$	979,000	\$	50,000
Support Staff - Executive, Finance & Admin, HR,					
Development	25.00		972,605	\$	5,025,000
Total Existing Parks	211.00	\$ 10,	526,820		\$27,662,899

Table 1b: Summary of BNT's Estimated Staffing, Annual Operations and Investment Needs for an Effectively Managed National Park System – New Declared Parks

	Effectively Managed National Park System			
	Staffing Needs	Annual Operations Costs	Investment Needs	
Abaco Island		Costs Shared among Island's Parks		
Abaco – Blue Holes		\$120,983	\$968,900	
Abaco East Creeks – The Bight		\$23,900	\$35,333	
Abaco East Creeks – Snakes Cays		\$23,000	\$ 35,333	
Abaco East Creeks - Cherokee		\$23,000	\$35,333	
Abaco – Cross Harbour		\$118,120	\$497,000	
The Marls National Park		\$148,620	\$195,000	
Andros Island		Costs Shared among Island's Parks		
Joulter Cays		\$96,000	\$153,000	
Andros Green Cay		\$37,250	\$110,200	
Acklins & Crooked Island	Costs Shared among Island's Parks			
Acklins Bight		\$123,000	\$121,200	
Southeastern Bahamas Marine		\$241,000	\$75,500	
Exuma Island	Costs Shared among Island's Parks			
Moriah Harbour Cay National Park Expansion				
Grand Bahama	Costs Shared among Island's Parks			
Lucayan National Park Expansion			22,300	
Peterson Cay National Park Expansion			5,000	
North Shore The Gap		\$81,900	\$113,700	
East Grand Bahama Park		\$161,500	\$580,400	
Mayaguana	Costs Shared among Island's Parks			
Booby Cay		\$18,400	\$13,500	
New Providence	Costs Shared among Island's Parks			
Perpall Track Well Fields		\$80,400	\$485,500	
South West New Providence Marine Managed Area		\$73,600	\$264,000	
Total New Parks and Expansions		\$1,370,672	\$3,711,200	
Total Existing, New Parks and Expansions		\$11,897,492	\$31,374,099	

BNT's Resource Protection strategy



Resource Protection Cost and Challenges

- Low Infrastructure Budget visitor centres, trails, equipment, boats, vehicles
- Low Operating Budget Supplies, fuel, R&M, Utilities, Insurance, travel, staff
- Low Administrative Budget
 - Marketing costs awareness
 - Managed uniform program awareness
 - **Training** efficient, effective resource management
 - Technology efficient, effective resource management



INFRASTRUCTURE

- Equipment for park maintenance
- Boats enforcement and monitoring
- Vehicles for park maintenance
- Trails and boardwalks
- Science equipment
- Visitor centres, campsites and restrooms— to strengthen awareness
- Education centres to strengthen awareness



Operating Costs:

- Supplies
- Fuel
- Repairs & maintenance
- Science related costs
- Utilities
- Insurance
- Travel
- Staff



MARKETING

Growth in the Non-profit sector has not kept pace with other sectors in the last 40 years.

To grow this industry and achieve sustained behavioral change we must increase the value Bahamians attribute to conservation by selling knowledge, awareness and education.



MANAGED UNIFORM PROGRAM

Benefits:

- Creates a professional business image that attracts and helps retain customers.
- Promotes your company or brand.
- Provides free advertising/awareness.
- *Protects workers* functional benefits for our park wardens and scientific team e.g. life vests, proper dive equipment etc.
- Improves customer relationships work uniforms immediately identify company representatives who can be approached for information thereby improving overall customer service. This is especially important for tourists who are in an unfamiliar environmen

TRAINING

Hire for passion and intensity; there is training for everything else. - Nolan Bushnell, technology pioneer

Benefits:

- Improves employee efficiency and productivity and results in higher revenue, improved customer service, and better organizational loyalty
- Reduces costs
- Reduces errors, liability, and risks (improve risk management);
- Increases donor and volunteer satisfaction;
- Improves employee recruitment
- Increases job satisfaction and retain key employees, redutive turnover;



TECHNOLOGY

Need for:

- Reliable internal infrastructure, including sophisticated information technology systems which result in more efficient, effective organizations.
- Drones



SUSTAINABLE FUNDING MECHANISM

TOURISM

The BNT can play a vital role in The Bahamas' \$1.3 billion tourism industry as many of the industry's iconic drawcards are located on public conservation land.

<u>Ecotourism trends</u>

Authenticity is key to attracting ecotourism visitors

Sustainable luxury respects local people lands and culture.

Personal lifestyle consultant who can arrange highly personalized and unique travel experiences

Transformational experience that involves learning/education

Food & dining trend - visitors are mindful of what is authentic and what is locally sourced. True environment and 'digital detox'. – going back to simplicity

Estimated size of ecotourism industry as % of total visitors: Low: 1–2 percent, per the Buckley (2009) Medium: 5–10 percent, per EBSCO (2009) High: 20–40 percent, per the Ecotourism Society (1998)

Total visitors – 6.1 Mil per year



SUSTAINABLE FUNDING MECHANISM

CONCESSIONS

- Increased entrepreneurial opportunities
- Increased employment opportunities



SUSTAINABLE FUNDING MECHANISM

BUILDING AWARENESS THROUGH:

Recreation

locals using the parks and learning through signage and tours

• Marketing

- Engaging prospective donors and convincing them to give their hardearned money to your cause
- Recruiting program participants or end-users of the services your organization provides
- Driving brand awareness and affinity that establishes your organization's credibility with government funders and foundations
- Attracting volunteers and community support
- Generating support for and organizing action around issues about which your organization advocates
- Driving social and behavioral change.



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Thank you for listening

Become a member today Join the fight!